



# 2022-2023 Fiscal Year Wrap Up

Great Bay Services' (GBS) 2022-2023 fiscal year has officially come to a close, and we wanted to share with you all the strides we've made thanks to the generous support of community members like you. All the information below is based on our fiscal year: July 1, 2022 to June 30, 2023.

## Our Programs and Staff

During the last few years staff acquisition has been difficult across all fields - and particularly in the human services field. We are therefore particularly excited to have added 14 new employees and promoted 7 staff members within our teams! The promoted staff members in this time frame are listed below, in order of promotion date:

Jon Stimmell: Deputy Director and Maine Program Director

Kristi Reynolds: Finance Director

Rob Koerner: Maine Community Supports Manager

Cory Long: Volunteer Coordinator

Arlene Kent: Transportation Coordinator

Tiffany Duplessis: Case Management Program Manager

Kim Small: Independent Living Program Coordinator

Our employees are dedicated to our community and provide thousands of hours in support to our participants each month. This fiscal year, we averaged over 5,000 service hours per month. We provided a total of 63,677 hours in all our programs combined for the 2022-2023 fiscal year, an impressive increase compared to the 61,265 service hours provided in fiscal year 2021-2022. Below, we have listed the average number of support hours our departments provided each month:

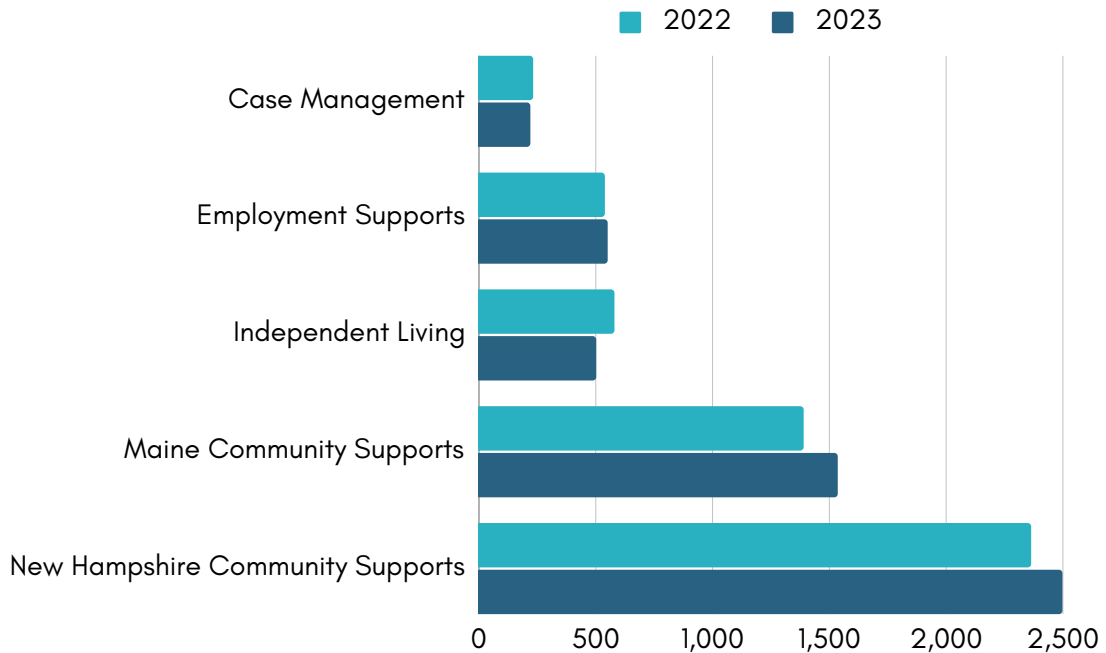
Case Management provided an average of 220 hours per month.

Employment Supports provided an average of 551 hours per month.

Independent Living Supports provided an average of 502 hours per month.

Maine Community Supports provided an average of 1,536 hours per month.

New Hampshire Community Supports provided an average of 2,498 hours per month.



Above, is a chart comparing the average number of service hours provided per month between our 2021-2022 Fiscal Year and our 2022-2023 Fiscal Year.

On top of providing thousands of hours of service, staff members spoke about Great Bay Services and the work we do at 8 events around New England and beyond. We would like to highlight two of those events in case you missed their official announcements.

On March 9th, 2023 our Executive Director, Pam Lowy spoke in Washington D.C. in front of the United States Senate Special Committee On Aging, on the topic: "Uplifting Families, Workers, and Older Adults: Supporting Communities of Care." The United States Senate Special Committee On Aging is comprised of Chairman Senator Bob Casey, Ranking Member Senator Mike Braun, and Senators Kirsten Gillibrand, Richard Blumenthal, Elizabeth Warren, Mark Kelly, Raphael Warnock, John Fetterman, Marco Rubio, JD Vance, Pete Ricketts, Tim Scott, and Rick Scott. Ms. Lowy was the only representative of a Home & Community Based Services (HCBS) provider to disabled adults that spoke at this event and has been invited back to DC to speak again this fall. You can watch the recording of this event [here](#).

On May 31, 2023 our Volunteer Coordinator, Cory Long was invited to be a part of the 2023 NH Governor's Conference on Volunteerism through the organization Volunteer NH. As GBS' first Volunteer Coordinator leading our Volunteer Program, a division of our Community Supports programs, she spoke on how to launch and maintain a successful volunteer program for disabled adults. Ms. Long has also been invited to speak at the in person 2023 Volunteer ME event in October. Thanks to Ms. Long's program, since its creation in September of 2021 our volunteers have dedicated 2,259 hours to supporting other local nonprofits, as well as their communities. You can watch the recording of Ms. Long's presentation for the Volunteer NH event [here](#).

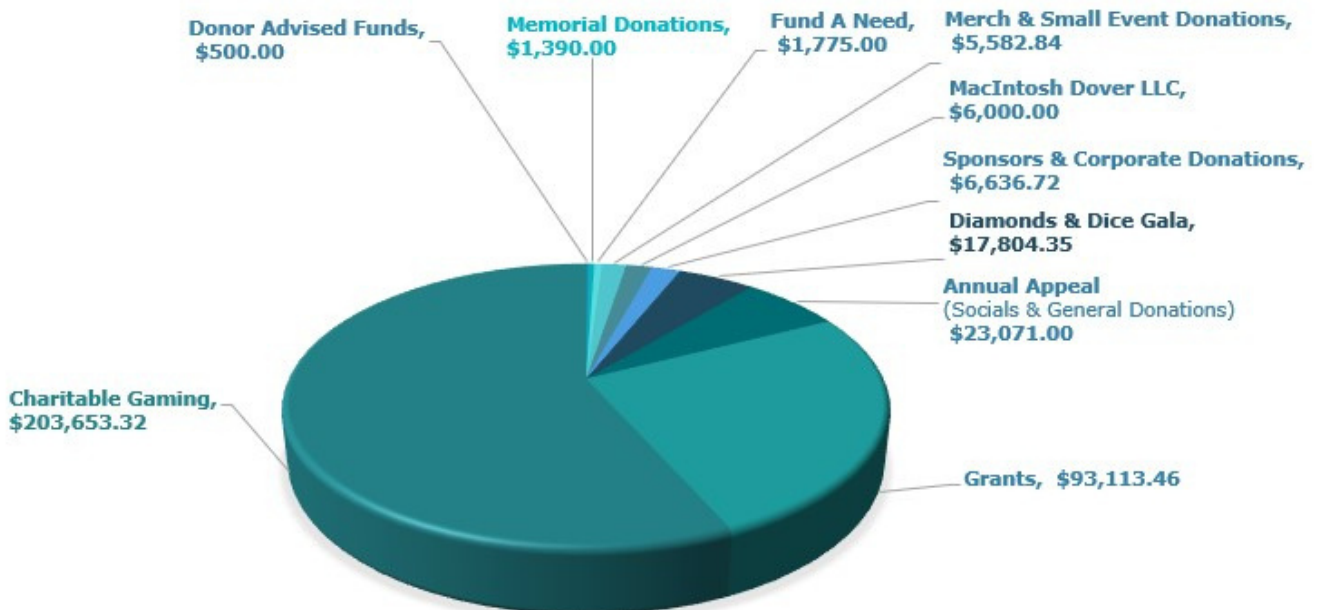
# Grants & Fundraising

The vital services GBS provides are made possible with generous support from local businesses and community members. We are always seeking to expand our services and spread awareness about the work we do in our communities. Between grants and fundraising, with the support of our community we raised \$363,090 this year. Below we break down the work we have done to be able to support the services we provide.

Grant applications run in cycles that don't always align with our fiscal year. This fiscal year, we applied for 41 grants totaling \$1,758,334. Of those 41 grants we received 15, totaling \$93,113. We are still awaiting responses on 14 grants totaling \$1,490,221 and were denied on 12 grants, totaling \$175,000.

Individual and corporate donations and support from our community help our programs thrive and continue serving 200 disabled adults in Seacoast New Hampshire and Southern Maine. This fiscal year we had 35 opportunities for our greater community to support and learn more about us. Out of these 35 opportunities, 29 were fundraisers. Coming out of the pandemic, we eased our way back into in-person events. This fiscal year GBS hosted 5 in-person events and 7 virtual fundraising events. Thanks to community members and local businesses we received 62 in-kind donations and hosted 9 fundraising events for us this fiscal year. Thanks to our ever-expanding communities, we had 10 fundraisers created by our social media supporters, and gained 403 new followers over the last year. Thanks to the support of our donors near and far, we raised \$269,976 total in non-grant fundraising between July 1, 2022 and June 30th, 2023.

## TOTAL DONATIONS



The above pie chart breaks down our donations into various categories of funds and solicitations.